

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

OMB APPROVAL

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SEC FILE NUMBER

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the 38 Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/01	AND ENDING	12/31/01
	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTIF	ICATION	
AME OF BROKER-DEALER:			
Shone Associates, Ltd.			OFFICIAL USE ONLY
2			FIRM ID. NO.
DDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.O.	Box No.)	
300 S. High Street			
	(No. and Street)	7	
West Chester	PA	N.,	19382-3337
(City)	(State)		(Zip Code)
AME AND TELEPHONE NUMBER OF P	FRSON TO CONTACT I	N REGARD TO THE	S REPORT
TAVE AND TELEFITORE NOWIBER OF T	LRSON TO CONTACT I	TO THE	S ICT ORT
			(Area Code — Telephone No.)
		·	
В. АС	COUNTANT IDENTE	FICATION	
NDE SESSE : ACCOUNTANT	whose opinion is contained	in this Report*	
NOTION Cover + Rossi	ter, P.A.		
7293 ASS	me — if individual, state iasi, first, mi	iddle name)	
NI 62 Rockford R	oad Wilmington,	DE	19806-1004
Addr. DE STREET	(Cnv)	(State)	Zip Cod
HEC 19805 P.T.			PROCECCEN
X CACCOUNTANT - CE	ertified Public Accou	ıntant	A GALOSED
m음 tant >> t resident in United	States or any of its posses	ssions.	APR 0 4 2002
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OATH OR AFFIRMATION

I,	M. Moel Wi Shone, swear (or affirm) that, to the
best	of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
A	140 a. 155121 12505 110
7	
	429, 1962, are true and correct. I further swear (or affirm) that neither the company
	any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of
a cu	stomer, except as follows:
	· ·
	ma/2 5/
	1.000
	Signature
	TWS/Mant
	Title
<u>_n</u>	hary Unne Radriques
	Mouse Public July 8, 2002 May Commussion experse July 8, 2002 Worn to and subscribed before me
Ų	my commission expires July 8, 2002
	worn to and subscribed before me
th	his 28th day of February 2002
	report** contains (check all applicable boxes):
	(a) Facing page.
	(b) Statement of Financial Condition.
	(c) Statement of Income (Loss).
	(d) Statement of Changes in Financial Condition.
	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
	(g) Computation of Net Capital
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
_	(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
_	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
~	solidation.
	(1) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
х ((n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filling, see section 240.17a-5(e)(3).



Certified Public Accountants & Advisors
The plus is added value.

Shone Associates, Ltd. 300 S. High Street West Chester, PA 19382-3337

We have reviewed Form X-17A-5 for the year ended December 31, 2001, and, in our opinion, the Certification of Exclusion from Membership (Form SIPC-3) is consistent with the income reported. This is for requirement "M".

Certified Public Accountants

SHONE ASSOCIATES, LTD. RECONCILIATION OF AUDITED AND UNAUDITED FOCUS REPORTS FOR DECEMBER 31, 2001

There were no material differences between the audit report and the fourth quarter's filing of Form X-17A-5, Part IIA, for the computation of net capital under 15c3-1 and the computation for determination of the reserve requirement under Exhibit A of 15c3-3.



Certified Public Accountants & Advisors

The plus is added value.

February 11, 2002

To the Board of Directors Shone Associates, Ltd. West Chester, Pennsylvania

We have audited the financial statements of Shone Associates, Ltd. for the year ended December 31, 2001 and have issued our report hereon dated February 11, 2002. As part of our examination, we considered the Company's internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

The objective of an internal control structure is to provide reasonable, but not absolute, assurance as to the safeguarding of assets against loss from unauthorized use or disposition and the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that the cost of the internal control structure should not exceed the benefits derived and also recognizes estimates and judgments by management.

There are inherent limitations that should be recognized in considering the potential effectiveness of the internal control structure of a company. In the performance of most control procedures, errors can result from misunderstanding of instructions, mistake of judgment, carelessness or other personal factors. Control procedures, which effectiveness depends upon segregation of duties, can be circumvented intentionally by management with respect to the execution and recording of transactions or with respect to the estimates and judgment required in the preparation of financial statements. Further, projection of any evaluation of the internal control structure to future periods is subject to the risk that the procedures may become inadequate because of changes in conditions and that the degree of compliance with procedures may deteriorate.

Our study and evaluation of the Company's internal control structure for the year ended December 31, 2001 was made for the purpose set forth in the first paragraph above, and it would not necessarily disclose all weaknesses in the system. However, such study and evaluation disclosed no conditions that we believe to be material weaknesses.

We consent to the use of this opinion with the filing of the report of Shone Associates, Ltd. with the Securities and Exchange Commission of Form X-17A-5.

Respectfully submitted, Own & Rossi ER PA

COVER & ROSSITER, P.A.



SHONE ASSOCIATES, LTD.

FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2001 AND 2000

WITH REPORT OF CERTIFIED PUBLIC ACCOUNTANTS



Certified Public Accountants & Advisors
The plus is added value.

INDEPENDENT AUDITORS' REPORT

Michael Shone Shone Associates, Ltd. West Chester, Pennsylvania

We have audited the statements of financial condition, computations of net capital, basic net capital requirements and aggregate indebtedness of Shone Associates, Ltd. as of December 31, 2001 and 2000, and the related statements of income, changes in ownership equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements' presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Shone Associates, Ltd. as of December 31, 2001 and 2000, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Certified Public Accountants

February 11, 2002

SHONE ASSOCIATES, LTD. STATEMENTS OF FINANCIAL CONDITION

		December 31,			
	2001			2000	
<u>ASSETS</u>					
Cash Accounts receivable	\$	18,719 7,200	\$	32,316 7,392	
	\$	25,919	\$	39,708	
<u>LIABILITIES</u>					
Accounts payable	\$	15,540	\$	24,254	
STOCKHOLDER'S EQUITY					
CAPITAL STOCK Common stock - par value \$1 Authorized - 100 shares Issued and outstanding - 10 shares		10		10	
ADDITIONAL PAID-IN CAPITAL		9,943		9,943	
ACCUMULATED INCOME		426 10,379		5,501 15,454	
	\$	25,919	\$	39,708	

SHONE ASSOCIATES, LTD. COMPUTATIONS OF NET CAPITAL

	 Year ended [December 31,		
	2001		2000	
Total ownership equity from statement of financial condition	\$ 10,379	\$	15,454	
Ownership equity not allowable for net capital	 			
Total ownership equity qualified for net capital	10,379		15,454	
Haircut on securities (computed, where applicable, pursuant to Rule 15C3-1(f))	 (374)	<u>. </u>	(646)	
NET CAPITAL	\$ 10,005	\$	14,808	

SHONE ASSOCIATES, LTD. COMPUTATIONS OF BASIC NET CAPITAL REQUIREMENTS

		r 31,		
		2001		2000
MINIMUM NET CAPITAL	\$	1,037	_\$	1,618
MINIMUM DOLLAR NET CAPITAL REQUIREMENT OF REPORTING BROKER AND DEALER	\$	5,000	\$	5,000
NET CAPITAL REQUIREMENT	\$	5,000	_\$	5,000
EXCESS NET CAPITAL	\$	5,005	\$	9,808
EXCESS NET CAPITAL AT 1,000%	\$	8,451	\$	12,382

SHONE ASSOCIATES, LTD. COMPUTATIONS OF AGGREGATE INDEBTEDNESS

	Year ended	December 31,
	2001	2000
TOTAL LIABILITIES FROM STATEMENT OF FINANCIAL CONDITION	\$ 15,540	\$ 24,254
PERCENTAGE OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	155.32%	163.79%

SHONE ASSOCIATES, LTD. STATEMENTS OF INCOME

	Year ended December 31			
		2001		2000
INCOME				
Commission income	\$	155,059	\$	224,458
Interest		1,477		2,538
		156,536	<u></u>	226,996
EXPENSES			<u> </u>	
Consulting		2,400		2,200
Fees		20,000		27,079
Insurance		274		274
Interest		-		7
Licenses		2,282		3,969
Miscellaneous		23		3
Taxes		125		65
	·	25,104		33,597
NET INCOME	\$	131,432	_\$	193,399

SHONE ASSOCIATES, LTD. STATEMENTS OF CHANGES IN OWNERSHIP EQUITY

	Year ended December 31,				
		2001		2000	
BALANCE, BEGINNING OF YEAR	\$	15,454	\$	7,055	
NET INCOME		131,432		193,399	
DISTRIBUTIONS		136,507		185,000	
BALANCE, END OF YEAR	\$	10,379	\$	15,454_	

SHONE ASSOCIATES, LTD. STATEMENTS OF CASH FLOWS

		Year ended D	Decembe	er 31,
INCREASE IN CASH AND CASH EQUIVALENTS		2001		2000
CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers Interest received Cash paid to suppliers Net cash provided by operating activities	\$	155,251 1,477 (33,818) 122,910	\$	219,539 2,538 (16,869) 205,208
CASH FLOWS FROM FINANCING ACTIVITIES Distributions to shareholders Net cash used by financing activities	· 	(136,507) (136,507)		(185,000) (185,000)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(13,597)		20,208
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		32,316		12,108
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	18,719_	_\$	32,316
RECONCILIATION OF NET INCOME TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES				
Net income	\$	131,432	\$	193,399
Changes in assets and liabilities: (Increase) decrease in accounts receivable Increase (decrease) in accounts payable		192 (8,714) (8,522)		(4,919) 16,728 11,809
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	122,910	\$	205,208

SHONES ASSOCIATES, LTD. RECONCILIATION OF AUDITED AND UNAUDITED FOCUS REPORTS FOR DECEMBER 31, 2001

STATEMENT OF FINANCIAL CONDITION

Line Reference #/	#/	ice	ren	fe	le'	R	ne	ir	Ĺ
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Description		Unaudited		Audited	Difference	Note	
2B	Receivables from broker/dealers	\$	8,300	\$ 7,200	\$ (1,100)	1	
4D	Other securities		30,380	18,719	(11,661)	1	
14B/17	Accounts payable		28,302	15,540	(12,762)	1	
23B	Common stock		9,944	9,943	(1)	2	
23D	Retained earnings		425	426	1	2	,

COMPUTATION OF NET CAPITAL

Line Reference #/

	Description	U	Unaudited		Audited		ference	Note_
9	Haircut	\$	608	\$	374	\$	(234)	1
10	Net Capital		9,771	1	0,005		234	1

COMPUTATION OF NET CAPITAL REQUIREMENTS

Line Reference #/

Description		Unaudited		_Audited_		<u>Difference</u>		_ Note_	
11	Minimum net capital required	\$	1,886	\$	1,037	\$	(849)	3	
14	Excess net capital		4,771		5,005		234	3	
15	Excess net capital at 1,000%		6,940		8,451		1,511	3	

COMPUTATION OF AGGREGATE INDEBTEDNESS

Line Reference #/

Description		_Unaudited_		Audited	Difference	Note
16	Total liabilities	\$	28,302	\$15,540	\$ (12,762)	1
20	Percentage of agg. indebtedness		290%	159%	-131%	3

- Note 1: Original balances included a deposit in transit of \$1,100 recorded as a receivable and outstanding checks of \$12,762 recorded as payables.
- Note 2: The differences are attributed to rounding.
- Note 3: Originally the net capital requirements were calculated using liabilities of \$28,302; audit adjustment to reclassify outstanding checks decreases liabilities to \$15,540.

SHONE ASSOCIATES, LTD. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2001 AND 2000

NATURE OF OPERATIONS

Shone Associates, Ltd., a broker dealer company, is designed to facilitate certain payment arrangements with clients of a related entity, an investment consulting firm, which utilize directed commission (soft dollars) offset against its consulting fees.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash Equivalents

For purposes of the statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Accounts Receivable

No allowance for uncollectible accounts has been provided since it is believed that the balance in accounts receivable is fully collectible.

Concentration of Credit Risk

Shone Associates, Ltd. has one investment firm that accounted for 75% of its revenue in 2001 and 33% in 2000.

Income Taxes

In 1995, Shone Associates, Ltd. elected to be taxed as a Subchapter S Corporation in accordance with Sections 1361-1379 of the Internal Revenue Code. This election was effective January 1, 1995. Under these sections, corporate income or loss is allocated to the stockholder for inclusion in his personal income tax return.

MINIMUM CAPITAL REQUIREMENTS

Under the rules and regulations of the Securities Exchange Act of 1934, Shone Associates, Ltd. as a broker dealer is required to maintain net capital equivalent to the greater of 6 2/3% of aggregate indebtedness or \$5,000. The Company's net capital exceeded this minimum requirement by \$4,771 at December 31, 2001 and \$9,808 at December 31, 2000. The percentage of aggregate indebtedness to net capital was 159% and 164% on December 31, 2001 and 2000, respectively.

SHONE ASSOCIATES, LTD. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2001 AND 2000

RELATED PARTY TRANSACTIONS

The sole shareholder of Shone Associates, Ltd. is also the sole shareholder of The Peirce Park Group. Shone Associates, Ltd. was formed to facilitate the operations of The Peirce Park Group. Substantially all of Shone Associates, Ltd. revenue will be generated from the operation of The Peirce Park Group. Shone Associates, Ltd. incurred \$20,000 and \$27,079 of consulting fees to The Peirce Park Group in 2001 and 2000, respectively. Shone Associates, Ltd. owed \$5,000 and \$-0- to The Pierce Park Group as of December 31, 2001 and 2000, respectively.